



## Kathy McDermott



### Professional Experience:

- *Founding Director, Astra Merck/Zeneca*
- *Vice President, McKesson HBOC*
- *McDermott Insurance Agency*

### Education:

- *Gwynedd Mercy University*
- *CoachU*

### Professional Affiliations:

- *McDermott & Assoc. Coaching, LLC*

### Professional Background

Kathy McDermott brings over 25 years of experience as a corporate leader at Merck, Astra Merck and AstraZeneca, and as a small business owner. Throughout her career, she has lived by the guiding principal of authentic leadership, as well as dedication to the idea that success comes about through the development of leaders and their employees. She developed her passion for coaching early in her career as a manager.

Kathy was a founding director at Astra Merck, the organization that eventually evolved into present day AstraZeneca. In this role, she took an integral part in building the new organization from the ground-up. She formed and led new teams to support training and development, and a number of key business functions. She led the leadership development initiative for the new company, as well as a new product launch team, and took a key role in developing the first managed care team. Through this experience, she gained strategic experience in developing and coaching new leaders to lead through the change and transition that helped define success for Astra Merck/AstraZeneca.

Kathy left AstraZeneca to join McKesson HBOC as Vice President of Operations and Training, where she leveraged her years of experience to establish a results-oriented team in a new division. Later Kathy was recruited back to AstraZeneca as an internal executive coach and led a team that provided coaching and leadership development to leaders in sales and internal teams.

Kathy retired from AstraZeneca to take over ownership of McDermott Insurance Agency in Glenside, PA, where she grew and expanded her family-owned insurance business, resulting in the agency growing profits every year during her tenure.

In 2016 Kathy established McDermott & Associates Coaching, LLC where she brings her 25-plus years of experience to renew her passion for coaching and developing leaders to pursue their goals and define their pathway for success. She is a graduate of CoachU, where she further honed her executive coaching skills. Kathy graduated summa cum laude from Gwynedd Mercy University with a major in business supervision and management.