THE OFFICE OF GRANTS AND RESEARCH SERVICES

New Faculty Orientation

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1

Why Write Grants?
From a faculty perspective

- Project funding (GA's, postdocs, etc.)

- Career: tenure and promotion

- Establish a reputation and credibility

- Professional publications: journal articles

- Enhances reputation of institution

Grants Administration

Pre-Award Services

- **Office of Grants and Research Services**

Post-Award Services

- **Office of Grant Accounting**

What is *"Pre-Award"* Grants Administration?

Provide Services to

- The University
  - Compliance Issues
    - IRB
    - IACUC

- The Principal Investigator (PI)
  - Information
    - Funding opportunities
    - Deadlines/target dates
    - Seton Hall boilerplate

What is *"Pre-Award"* Grants Administration?

Does the Proposal

- **Conform to sponsor guidelines?**
- **Meets University requirements?**
- **Have the approval of the Chair and Dean?**
- **Have a correct and approved budget?**

How Can OGRS Help You?

Funding Opportunities

- **Searchable databases – COS and SPIN**
- **Request to do a funding opportunities search**
- **Send out alerts**

- *Semester Workshop Series*
- **Grants for Lunch**
- **Program officers**

Proposal and Project Development

- **Project development – travel, conference, research**
- **Edit narratives – check conformity**
- **OGRS lending library**

- *Budget Development*

- **Current fringe benefits, F&A rates**
- **Release time**
- **Cost sharing**

Proposal Submission

- **Internal approvals**
- **FedEx**
- **Electronic submission**

OGRS Services

- **Information on Funding Sources**

- **Project Design and Development**

- **Budget Preparation**

- **Electronic Submission**

- **Liaison between PI and Funding Agency**

- **Sub-contracts and Sub-grants**

- **OGRS Webpage http://academic.shu.edu/grants/ index.htm**

Types of Sponsors

"Know To Whom You Write"

- **Federal, State, local governments (RFP's etc.)**

- **Private Foundations**

- **Corporations**

- **Professional organizations, societies, etc.**

Foundation/Federal Review

Foundation

- Less information

- Board makes decision (with staff recommendation)

- May only take weeks

Federal

- Clear about process

- Assign points

- Nine months for decision

- Reviewers' comments

Corporate Review

Success Determined by:

Location of Corporation's business

- **SHU graduates**

Where is proposal directed?

- **Research division**
- **Marketing/PR/community relations**
- **Corporate foundation**
- **Internal advocates**

Hot Tips & Suggestions

For newer faculty

Where to Start?

Project development/finding sponsors

- OGRS appointment
- Searchable databases

Before you write

- Read guidelines
- Evaluation criteria in RFP
- Abstracts of funded projects
- Winning proposals.

Next

Talk with program officer

- **Ask colleagues to review proposal**

- **Faculty recipients**

- **Talk with reviewers (or become one yourself!)**

Some Tips for Success

- Plan grant one year ahead
- Work on your "track record"
  1. internal seed grants
  2. smaller grants
  3. be Co-PI
  4. rely on your discipline
  5. be a peer reviewer

Electronic Research Administration (eRA)

Use the Internet

- **Electronic search engines**

- **Alert services**

- **Abstracts of awards**

- **OGRS website**

And More Tips

Special Agency Programs for Newer Faculty

- **NSF: Research at Undergraduate Institutions (RUI) Program, CAREER**

- **NIH: Academic Research Enhancement (AREA) Program**

- **NEH: Summer Fellowships**

- **Corporation and Foundations**

Faculty Development Grants

- **Provost Challenge Grants**

- **Provost Faculty Scholarship Awards (book publication, editing, and translation)**

- **Provost Faculty Scholarship Awards (journal publication**

Faculty Development Grants

- **TLTR Summer Undergraduate Fellowship Program (SURF)**

- **University Research Council (URC)**