

THE OFFICE OF GRANTS AND RESEARCH SERVICES

New Faculty Orientation

Robert M. De Martino, Ph.D.

Director

Maribel Roman

Assistant Director



Why Write Grants?

From a faculty perspective

- **Project funding (GA's, postdocs, etc.)**
- **Career: tenure and promotion**
- **Establish a reputation and credibility**
- **Professional publications: journal articles**
- **Enhances reputation of institution**

Grants Administration

Pre-Award Services

- Office of Grants and Research Services

Post-Award Services

- Office of Grant Accounting

What is “Pre-Award” Grants Administration?

Provide Services to

- **The University**
 - **Compliance Issues**
 - **IRB**
 - **IACUC**
- **The Principal Investigator (PI)**
 - **Information**
 - **Funding opportunities**
 - **Deadlines/target dates**
 - **Seton Hall boilerplate**

What is “Pre-Award” Grants Administration?

Does the Proposal

- Conform to sponsor guidelines?
- Meets University requirements?
- Have the approval of the Chair and Dean?
- Have a correct and approved budget?

How Can OGRS Help You?

Funding Opportunities

- Searchable databases – COS and SPIN
- Request to do a funding opportunities search
- Send out alerts

- *Semester Workshop Series*
- Grants for Lunch
- Program officers

Proposal and Project Development

- **Project development – travel, conference, research**
- **Edit narratives – check conformity**
- **OGRS lending library**
- *Budget Development*
 - **Current fringe benefits, F&A rates**
 - **Release time**
 - **Cost sharing**

Proposal Submission

- **Internal approvals**
- **FedEx**
- **Electronic submission**

OGRS Services

- **Information on Funding Sources**
- **Project Design and Development**
- **Budget Preparation**
- **Electronic Submission**
- **Liaison between PI and Funding Agency**
- **Sub-contracts and Sub-grants**
- **OGRS Webpage <http://academic.shu.edu/grants/index.htm>**

Types of Sponsors

“Know To Whom You Write”

- Federal, State, local governments (RFP’s etc.)
- Private Foundations
- Corporations
- Professional organizations, societies, etc.

Foundation/Federal Review

Foundation

- **Less information**
- **Board makes decision
(with staff
recommendation)**
- **May only take weeks**

Federal

- **Clear about process**
- **Assign points**
- **Nine months for decision**
- **Reviewers' comments**

Corporate Review

Success Determined by:

Location of Corporation's business

- SHU graduates

Where is proposal directed?

- Research division
- Marketing/PR/community relations
- Corporate foundation
- Internal advocates



Hot Tips & Suggestions

For newer faculty

Where to Start?

Project development/finding sponsors

- OGRS appointment
- Searchable databases

Before you write

- Read guidelines
- Evaluation criteria in RFP
- Abstracts of funded projects
- Winning proposals.

Next

Talk with program officer

- Ask colleagues to review proposal
- Faculty recipients
- Talk with reviewers (or become one yourself!)

Some Tips for Success

- Plan grant one year ahead
- Work on your “track record”
 1. internal seed grants
 2. smaller grants
 3. be Co-PI
 4. rely on your discipline
 5. be a peer reviewer

Electronic Research Administration (eRA)

Use the Internet

- Electronic search engines
- Alert services
- Abstracts of awards
- OGRS website

And More Tips

Special Agency Programs for Newer Faculty

- **NSF: Research at Undergraduate Institutions (RUI) Program, CAREER**
- **NIH: Academic Research Enhancement (AREA) Program**
- **NEH: Summer Fellowships**
- **Corporation and Foundations**

Faculty Development Grants

- **Provost Challenge Grants**
- **Provost Faculty Scholarship Awards (book publication, editing, and translation)**
- **Provost Faculty Scholarship Awards (journal publication)**

Faculty Development Grants

- **TLTR Summer Undergraduate Fellowship Program (SURF)**
- **University Research Council (URC)**